

ORHP 101

Grants Technical Assistance Workshop

LT Julia Bryan, MPH, CHES
Kristi Martinsen, MPM

U.S. Department of Health & Human Services (HHS)
Health Resources & Services Administration (HRSA)
Office of Rural Health Policy (ORHP)

July 2008

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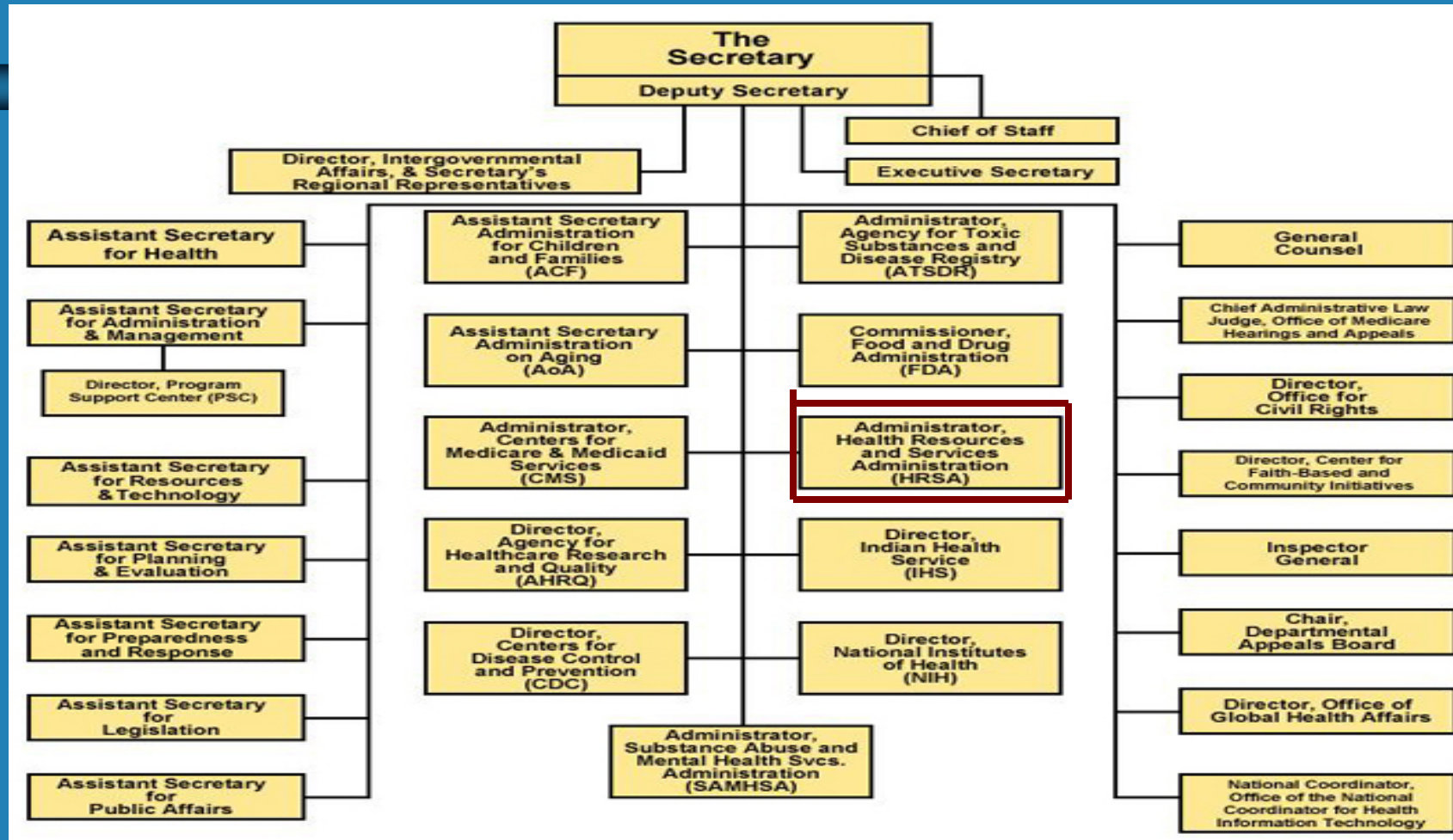
- Overview of Presentation
 - Introduction to ORHP
 - ORHP funding opportunities
 - Tips for applying for federal funds
 - Voice of experience ☺
 - Practice time!

ORHP 101



- Role of the Office of Rural Health Policy
 - Voice for Rural within HHS
 - Supports Rural Health Research
 - Supports Rural Health Grant Programs

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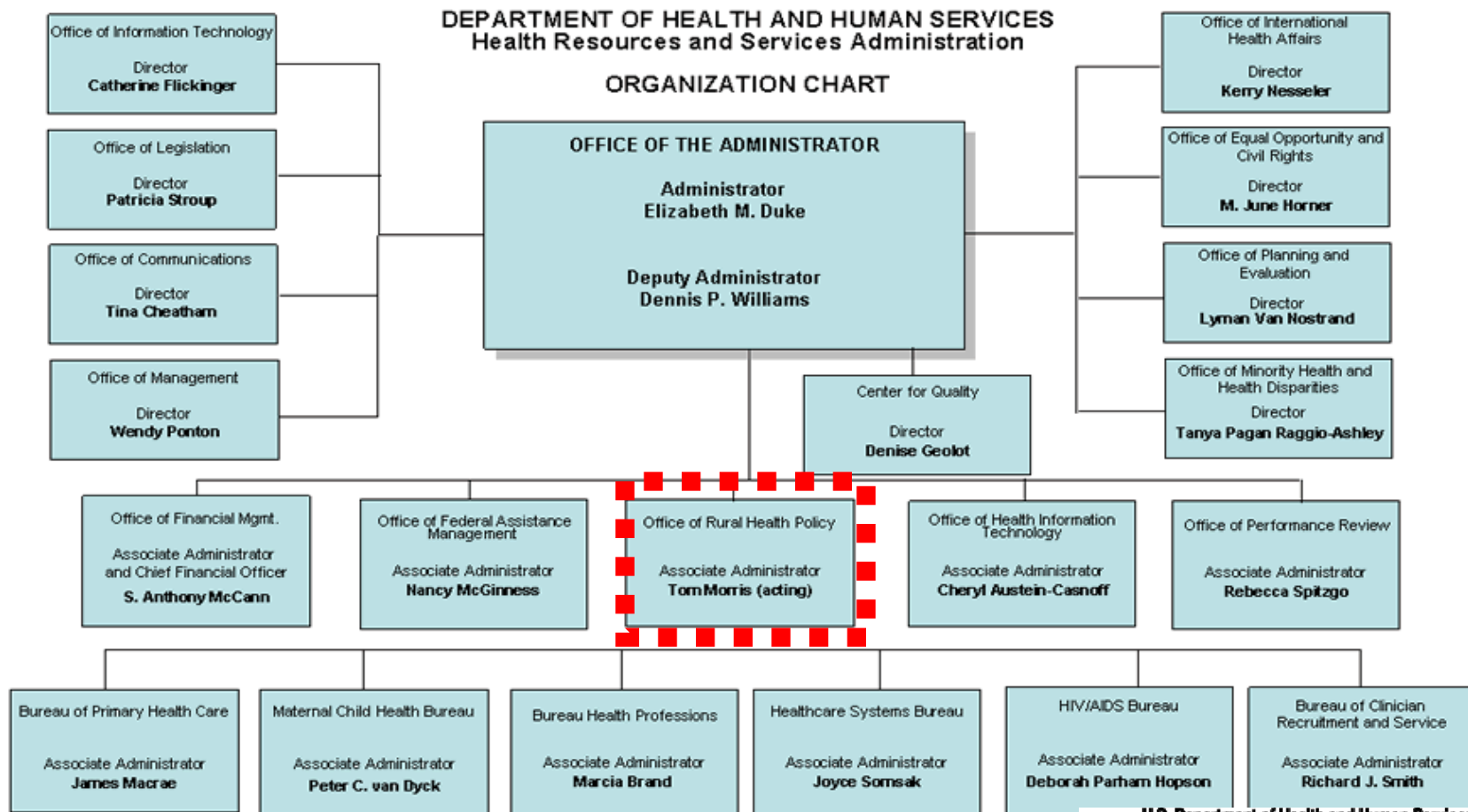
- **HHS Priorities**

- Every American Insured
- Insurance for Children in Need
- Value-Driven Health Care
- Information Technology
- Personalized Health Care
- Health Diplomacy
- Prevention
- Louisiana Health Care System
- Preparedness
- Emergency Response
- Ongoing Initiatives



HHS Hubert H. Humphrey Building

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- **HRSA Goals**

- Improve Access to Health Care
- Improve Health Outcomes
- Improve the Quality of Health Care
- Eliminate Health Disparities
- Improve the Public Health and Health Care Systems
- Achieve Excellence in Management Practices

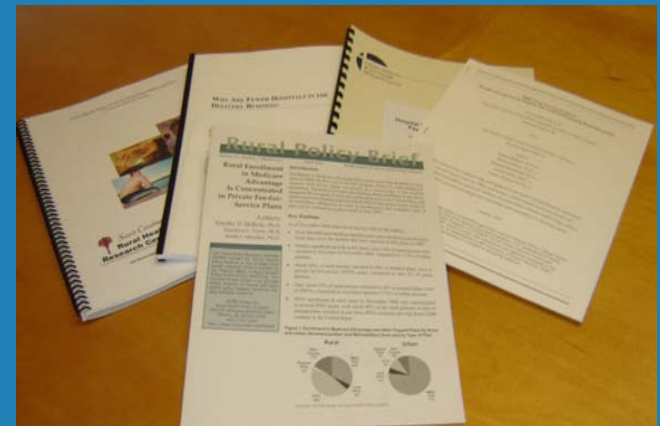
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- ORHP Policy Activities
 - Review the major Medicare regulations
 - Review Reports to Congress
 - Work with the Centers for Medicare and Medicaid Services (CMS) and other parts of HHS to provide a rural context



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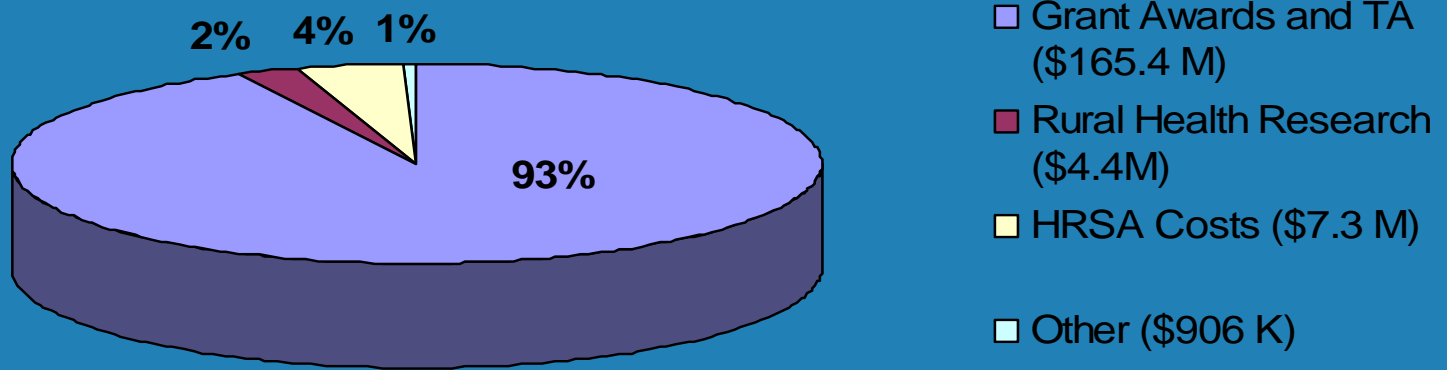
- Rural Health Services Research
 - Rural Health Research Centers (RHRC)
 - New Rural Health Research Gateway
<http://www.ruralhealthresearch.org/>
- Targeted Research Grant



A sampling of recent research products

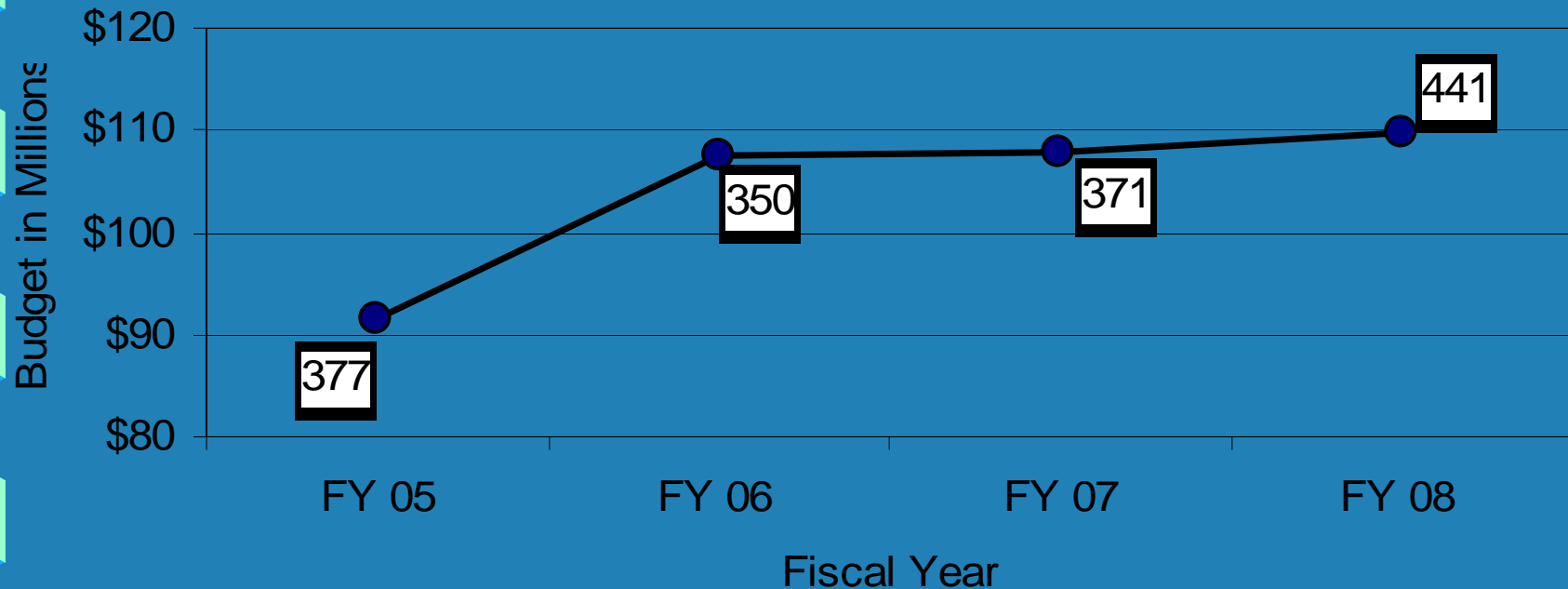
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FY 2008 Budget: \$177.9 Million



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Grant Award Trends



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- ORHP Grants

- Targeted Technical Assistance Workshops

- Seven states have not received an ORHP Grant in the past 5 years (UT, WY, PA, OK, ID, CO & TN)
 - Grant Workshops will be coordinated through State Offices of Rural Health

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- **Hospital-State Grants**
 - State Offices of Rural Health (SORH)
 - Rural Hospital Flexibility Grant (Flex)
 - Small Rural Hospital Improvement Program (SHIP)
 - Critical Access Hospital HIT Network Grants (CAH-HIT Network)

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- **Community-Based Grants**
 - *Rural Health Services Outreach*
 - Rural Health Network Development
 - *Rural Network Development Planning*
 - Delta States Development Network (Delta)
 - Rural Quality Improvement
 - Radiation, Exposure, Screening and Education Program (RESEP)
 - Black Lung Clinic Program (BLCP)
 - Delta Health Initiative (DHI)
 - Frontier Extended Stay Clinic (FESC)

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- **Tools and Resources**

- Help for Rural Health Clinics through free quarterly technical assistance conference calls
- Past topics include billing, pandemic flu, HIT, etc.

http://www.narhc.org/members/orhp_series.php



A Rural Health Clinic in Michigan

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- Tools and Resources
 - 340B Drug Pricing Program
 - Provides outpatient and ER drugs at reduced cost.



<http://pssc.aphanet.org/>

<http://www.hrsa.gov/opa/>



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- **Tools and Resources**

- USDA offers loans and grants for telemedicine, distance learning
 - New pilot program on using combo grant/loan for Electronic Health Records

www.usda.gov/rus/telecom/comconnect.htm



Committed to the future of rural communities.



ORHP 101

- Workforce

- National Health Service Corps (Physicians, Dentists, Psychologists, Nurse Practitioners and Physician Assistants)
 - Loan Repayment
 - Scholarships
 - 1-800-221-9393/Email: callcenter@hrsa.gov

-Nursing Loan Repayment

<http://bhpr.hrsa.gov/nursing/loanrepay.htm>

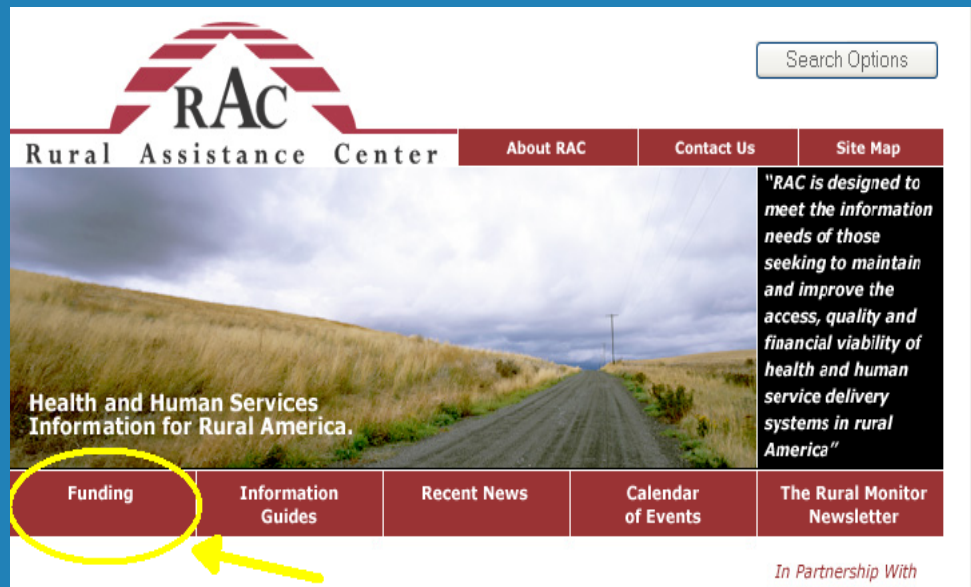
-Nursing Scholarships

<http://bhpr.hrsa.gov/nursing/scholarship/default.htm>



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The Rural Assistance Center



<http://raconline.org>

One-Stop Shopping

- Funding Info
- Resource Guides
- Best Practices

ORHP 101

The National Rural Recruitment & Retention Network (3R Net) states are not-for-profit organizations helping health professionals find practice opportunities in rural areas throughout the country. Some of the health professions we serve:

- **Physicians**
- **Dentists**
- **Nurse Practitioners**
- **Physician Assistants**
- **Registered Nurses**
- **Mental Health Professionals**
- **Other Health Care Professionals**



<http://www.3rnet.org>

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- **National Rural Health Association**
 - Non-profit organization
 - Provides leadership on rural issues
 - www.ruralhealthweb.org



NATIONAL RURAL HEALTH ASSOCIATION
Ensuring Access, Quality and Equity in Rural Health Care

Grants.gov

- **Established as a Governmental Resource; E-Grants Initiative**
 - Part of the President's 2002 Fiscal Year Management Agenda to Improve Government Services to the Public
- **Find and Apply for over 1,000 grant programs from the 26 Federal grant making agencies.**


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Grants.gov is your source to **FIND** and **APPLY** for federal government grants. The U.S. Department of Health and Human Services is proud to be the managing partner for Grants.gov, an initiative that is having an unparalleled impact on the grant community. [Learn more](#) about Grants.gov.


To find out if you are eligible for grant opportunities offered on this site, [click here](#).

What's New This Week at Grants.gov

New Opportunities This Week

Adobe Reader 8.1.2 is compatible with Grants.gov

Verify if your Adobe Reader version is compatible with Grants.gov.

Click here to view more information on Vista and Microsoft Office 2007 Compatibility 

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U.S. Department of Health and Human Services

 **HRSA**

Health Resources and Services Administration

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FIND GRANT OPPORTUNITIES

All discretionary grants offered by the [26 federal grant-making agencies](#) can be found on Grants.gov.

You do not have to register with Grants.gov to *find* grant opportunities. However, once you are ready to *apply* for a grant, you will need to [get registered](#). This process takes 3-5 business days.

Search Grant Opportunities

- [Basic Search](#)
Search by keyword, Funding Opportunity Number (FON) or Catalog of Federal Domestic Assistance (CFDA) number.
- [Browse by Category](#)
Search by a variety of categories of funding activities.
- [Browse by Agency](#)
Search from a list of agencies offering grant opportunities.
- [Advanced Search](#)
Search by more specific criteria such as funding instrument type, eligibility or sub-agency.

Once you find the right grant, access the application package by either:

- Clicking on the "How to Apply" button in the grant opportunity's synopsis.
- Entering the Funding Opportunity Number (FON) or Catalog of Federal

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To perform a **basic search** for a grant, complete the "Keyword Search"; the "Search by Funding Opportunity Number"; OR the "Search by CFDA Number" field; and then click the "Search" button below.

Access [Search Tips](#) for helpful search strategies, or click the [Help](#) button in the upper right corner to get help with this screen.

Keyword Search:

NIH

Search by Funding Opportunity Number:

Search by CFDA Number:

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HRSA
Health Resources and Services Administration

Find - Advanced Search

Further selection allows you to narrow your search:

Search by Funding Instrument Type:

All Funding Instrument Types
Grant
Cooperative Agreement
Other
Procurement Contract

Search by Eligibility:

Special district governments
Independent school districts
Public and State controlled institutions of higher education
Native American tribal governments (Federally recognized)
Public housing authorities/Indian housing authorities

Search by Agency:

Department of Commerce
Department of Defense
Department of Health and Human Services
Department of Homeland Security
Department of Labor

Search by Sub Agency:

Centers for Medicare & Medicaid Services
Food & Drug Administration
Health Resources & Services Administration
Indian Health Service
National Institutes of Health

- By Funding Instrument
- By Eligibility
- By Agency
- By Sub-Agency

Use the Shift or Ctrl Key to highlight more than one option in each box!


Find Results

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Sort: Relevance, Descending [Sort by Open Date](#) [Sort by Relevance](#) Results 1 - 20 of 920

Close Date	Opportunity Title	Agency	Funding Number	Attachment
	National Institutes of Health Rapid Access to Interventional Development (NIH-RAID Pilot) (X01)	National Institutes of Health	PAR-07-358	
	NIH Small Research Grant Program (Parent R03)	National Institutes of Health	PA-06-180	
01/16/2008	NIH Small Business Technology Transfer (STTR) (Pilot)	National Institutes of Health	RFA-RM-08-013	
03/31/2008	2008 NIH Director's New Innovator Award Program (DP2)	National Institutes of Health	RFA-RM-08-014	
	NIH Support for Conferences and Scientific Meetings (R13/U13)	National Institutes of Health	PA-06-041	
01/12/2008	NIH Partners in Research Program (R03)	National Institutes of Health	RFA-OD-07-001	
	NIH Clinical Trial Planning Grant Program (R34)	National Institutes of Health	PA-06-363	
	PHS 2007-02 Omnibus Solicitation of the NIH, CDC, and FDA for Small Business Innovation Research Grant	National Institutes of Health	PA-07-280	


Synopsis

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2008 NIH Director's Pioneer Award Program (DP1)

Synopsis Full Announcement Application

The synopsis for this grant opportunity is detailed below, following this paragraph. This synopsis contains all of the updates to this document that have been posted as of **11/01/2007**. If updates have been made to the opportunity synopsis, update information is provided below the synopsis.

If you would like to receive notifications of changes to the grant opportunity click [send me change notification emails](#). The only thing you need to provide for this service is your email address. No other information is requested.

Any inconsistency between the original printed document and the disk or electronic document shall be resolved by giving precedence to the printed document.

Description of Modification

Closing date adjusted to be 1/16/2008 to match application packages.

Document Type:	Modification to Previous Grants Notice
Funding Opportunity Number:	RFA-RM-08-013
Opportunity Category:	Discretionary
Posted Date:	Nov 01, 2007

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Address <http://apply.grants.gov/apply/GetGrantFromFedgrants?cfda=&opportunity=RFA-RM-08-013&competitionid=> Go Links

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SELECTED GRANT APPLICATIONS FOR DOWNLOAD

Download the application and its instructions by selecting the corresponding download link. Save these files to your computer for future reference and use. You do not need Internet access to read the instructions or to complete the application.

Before you can view and complete an application package, you must have the PureEdge viewer or Adobe Reader installed. Application packages may be in either PureEdge or Adobe format and applicants are encouraged to have both. Click [here](#) to download the required PureEdge Viewer and Adobe Reader if you do not have it installed already.

Below is a list of the application(s) currently available for the CFDA and/or Funding Opportunity Number that you entered.

To download the application instructions or package, click the corresponding download link. You will then be able to save the files on your computer for future reference and use.

CFDA	Opportunity Number	Competition ID	Competition Title	Agency	Instructions and Application
93.310	RFA-RM-08-013	01	Behavioral and Social Sciences (Version 2A Forms)	National Institutes of Health	download
93.310	RFA-RM-08-013	02	Chemical Biology (Version 2A Forms)	National Institutes of Health	download
93.310	RFA-RM-08-013	03	Clinical and Translational Research (Version 2A Forms)	National Institutes of Health	download


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DOWNLOAD OPPORTUNITY INSTRUCTIONS AND APPLICATION

You have chosen to download the instructions and application for the following opportunity:

CFDA Number: 93.310: Trans-NIH Research Support
Opportunity Number: RFA-RM-08-013: 2008 NIH Director's Pioneer Award Program (DP1)
Competition ID: 01
Competition Title: Behavioral and Social Sciences (Version 2A Forms)
Agency: National Institutes of Health
Opening Date: 12/16/2007
Closing Date: 01/16/2008

If you would like to be notified of any changes to this opportunity please enter your e-mail address below, and you will be e-mailed in the event this opportunity is changed and republished on Grants.gov before its closing date.

Download the instructions and application by selecting the download links below. While the instructions or application files may open directly, you may save the files to your computer for future reference and use. You do not need Internet access to read the instructions or the application once you save them to your computer.

1. [Download Application Instructions](#)
2. [Download Application Package](#)

Recommendation: download and save the application instructions and application package to your computer.

Look of a PureEdge Application

http://apply.grants.gov/opportunities/packages/oppRFA-RM-08-013-cfda93.310-cid01.xfd - Microsoft Internet Explorer


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Grant Application Package

Opportunity Title:	2008 NIH Director's Pioneer Award Program (DP1)
Offering Agency:	National Institutes of Health
CFDA Number:	93.310
CFDA Description:	Trans-NIH Research Support
Opportunity Number:	RFA-RM-08-013
Competition ID:	01
Opportunity Open Date:	12/16/2007
Opportunity Close Date:	01/16/2008
Agency Contact:	Grants Info TTY 301-451-0088 E-mail: GrantsInfo@nih.gov

This electronic grants application is intended to be used to apply for the specific Federal funding opportunity referenced here.

If the Federal funding opportunity listed is not the opportunity for which you want to apply, close this application package by clicking on the "Cancel" button at the top of this screen. You will then need to locate the correct Federal funding opportunity, download its application and then apply.

This opportunity is only open to organizations, applicants who are submitting grant applications on behalf of a company, state, local or tribal government, academia, or other type of organization.

* Application Filing Name:

Mandatory Documents

SF424 (R&R)
Research & Related Senior/Key Person Profile (Expanded)
Research & Related Other Project Information

Move Form to Submission List
=>

Move Form to Documents List
<=

Open Form

Mandatory Completed Documents for Submission

Open Form

Register Today!

- Registration only required for submitting an application via Grants.gov
- Process is two-phased for increased organizational security and efficiency for conducting business with the federal government.

Phase I: Prepare your organization

Phase II: Prepare yourself

Phase I- Organization

Registration Checklist

- **Preparing your organization:**
 - ✓ Verify your organization has received their unique DUNS number.
 - ✓ Verify your organization has registered with the Central Contractor Registry (CCR); www.ccr.gov.
 - ✓ Notify the appropriate internal authorizer, the E-business Point of Contact (E-Biz POC), of your plans to be designated as an Authorized Organization Representative (AOR). The E-Biz POC will need to have the DUNS number and MPIN to access the E-Biz POC portal on Grants.gov.

Phase II- Authorized Organization

Representative (AOR) Registration Checklist

- ✓ Register with the Credential Provider to receive your username and password. Visit <https://apply.grants.gov/OrcRegister>
- ✓ Log onto and register the username and password at Grants.gov. Visit <https://apply.grants.gov/GrantsgovRegister>
- ✓ Notify the appropriate internal authorizer, the E-business Point of Contact (E-Biz POC), that you have submitted the AOR request and need approval.

A complete and successful registration may take as few as 1 business day if the organization has a DUNS number, is registered with the CCR and the E-Biz POC responds to the AOR approval email promptly.

E-mail Notifications

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Select notifications based on specific criteria such as funding instrument type, eligibility or sub-agency.
- ◉ [Notices Based on Funding Opportunity Number](#)
Select this option to receive notifications based on Funding Opportunity Number (FON). A FON is a number that a federal agency assigns to its grant announcement.
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Important Reminders

- Register EARLY!!!

Applicants only have to register once to submit all grant applications through Grants.gov.

- Thoroughly read the application instructions & don't forget to include forms & attachments!

Every application will be accompanied by specific announcement and agency instructions. Follow the instruction carefully. Applicants cannot make corrections to an application once it has been submitted .

Important Reminders

- Announcements close in Eastern Time
The exact announcement closing date and time will be in the synopsis and instructions. Pay very close attention.
- Download the necessary software
Either PureEdge or Adobe Reader (v. 8.1.2)

Grants.gov Support

- Grants.gov Contact Center
 - Monday – Friday, 7 AM – 9 PM ET
 - 1-800-518-4726
 - support@grants.gov

2009 Funding Opportunities

- **Network Planning Grant**
 - One-Year Program
 - Development of formal networks
 - Demonstrate need network will focus on
 - Develop business plan
 - Develop operational plan
 - Apply for 501(c) 3 status
 - Eligibility Requirements

Network Planning Timeline

- Application Information:
 - Availability now!
 - Applicant TA Call: August 7th, 2008
 - Due: September 15th, 2008
 - # of awards: 20
 - Start Date: March 1st, 2009
 - Award Amount: \$85,000
 - Program Contact:
 - Eileen Holloran: eholloran@hrsa.gov

2009 Funding Opportunities

- **Rural Health Services Outreach Grant**
 - 3-year program
 - Health care service delivery
 - Demonstrate community need
 - Consortium/Community Involvement
 - Eligibility Requirements

Outreach Timeline

- **Application Information:**
 - Availability now!
 - Applicant TA call: August 26th, 2008
 - Due: October 17th, 2008
 - # of approximate awards: 90
 - Start Date: May 1st, 2009
 - Award Amounts: \$150K (1st year), \$125K (2nd year), \$100K (3rd year)
 - Program Contact:
 - Nisha Patel, npatel@hrsa.gov

2009 Funding Opportunities

- Rural Access to Emergency Devices (AED)
 - Purchase of automated external defibrillators
 - Training on AED
 - Eligibility Requirements

AED Timeline

- **Application Information:**
 - Availability: December 2008
 - Due Date: February 2009
 - # of awards: approximately 15
 - Start Date: September 2009
 - Award Amount: \$100,000
 - Program Contact:
 - Eileen Holloran, eholloran@hrsa.gov

Explore Options



- Become an expert on the grant program that you want to apply for.
- Research the types of projects that have been awarded under the program.
- Involve your community and consortium/network members from the beginning.
- Identify the needs

Application planning

- Read and Re-Read Program Guide
 - Have at least one (two would be better) other staff member read all the program information (guidance, forms, etc.)
 - You should agree on what needs to be in the application and how to proceed
 - Make certain you understand exactly what, how, when, etc. is required for the application
 - Call the program contact person with any questions

Application planning (continued)

- Create a Team to Work on the Project
 - Name the lead person
 - Someone that has the authority to get things done
 - Set meeting times
- Identify Consortium/Network Members
 - Determine the roles and level of participation of each member.
- Get Commitment from Consortium/Network Members

Application Planning (continued)

- Involve the Community to be Served
 - Town Meetings, focus groups, health fairs, health surveys
 - Include members of the target population
 - **Get Community Buy-In**
 - Community must be included in the planning, development and implementation of the project

Paint the Right Picture



Getting Started

- Develop the plan to address the needs
- Get letters of Commitment from each consortium/network member EARLY
- Secure letter of non-profit status from the IRS or other acceptable Agency (Public or governmental entities do not need this letter.)

Story Telling

- Tell the Story of your Community and it's needs
- Try to find someone who is organized, writes well and is good at following directions to help with writing the grant.
- After the grant narrative is completed, give it to someone not involved in the project to read
 - If they understand what the needs are, why there are needs, who will be served and how the project will address the needs, the narrative is probably clear

Application Content

- Needs
- Response
- Evaluation
- Impact
- Resources/Capabilities
- Support Requested



Goal, Objective, Activity

- Goal: Improve patient's ability to manage their diabetes
 - Objective: By the end of the year, 35% of the staff will be trained in basic diabetes management
 - Activity: Find trainers, diabetes management materials, find RN to do

Review Process

- Division of Independent Review (DIR)
- Panel of reviewers
- Review Criterion
- ORC Process
- Rank Order Listing
- Congressional Liaison Office (CLO)
- Letters/Notice of Grant Award (NGA)

We Need You!

- We need reviewers with rural experience to be a part of our Objective Review Committee panels
- ORHP has multiple grant program reviews each year
- You must register to be a reviewer
 - To register please visit <https://grants.hrsa.gov/webReview/>
- Indicate “rural health” as one of your specialties in the background information section
- Let ORHP staff know programs familiar to you



Valuable Resources

RAC: www.raconline.org

3RNET: www.3rnet.org

Pharmacy: www.hrsa.gov/opa/

USDA: www.usda.gov/rus/telecom/comconnect.htm

Nursing: <http://bhpr.hrsa.gov/nursing/>

NRHA: www.rurahealthweb.org



ORHP Contact Information

LT Julia Bryan, MPH, CHES
Grants Program Coordinator
jbryan@hrsa.gov

Kristi Martinsen, MPM
Black Lung Clinics Program Coordinator
kmartinsen@hrsa.gov

ORHP Web Site:
www.ruralhealth.hrsa.gov
301-443-0835